I. YEAR'S HIGHLIGHTS

A. Gross Handle

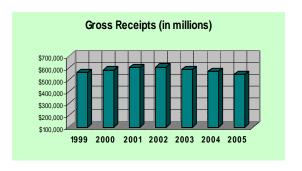
In 2005, Kentucky experienced a decrease in charitable gaming gross receipts. The "handle," which is the money taken at the door before payouts or expenses are deducted, totaled \$545,647,573.73 in 2005, a decrease of \$24 million from 2004. This decrease can be related to changes in the economy. The total payout statewide was \$456,724,892.31. The payout averages 84 percent of the statewide gross handle.

B. Retention Percentage

After expenses, the charities had \$52,711,239.10 available for charitable purposes, \$4,284,034.38 more than last year. More importantly, the percentage of total dollars wagered that is available to (retained by) the charities was **59.28 percent**, up from **56.99 percent** in 2004.

C. Attendance

The reported statewide attendance for 2005 was **4,703,666** individuals, a decrease of 399,001 from last year. The five largest gaming counties in attendance are: Jefferson, Simpson, Bell, Boyd and Whitley. These counties accounted for **51 percent** of the attendance statewide. The six largest gaming counties in gross receipts are: Jefferson, Simpson, Boyd, Bell, Kenton and Whitley. Of the 120 counties in Kentucky, 90 have some form of charitable gaming.





D. Comparison to Other States

Kentucky has consistently ranked within the top six states in gross receipts (handle) in charitable gaming. The 2005 statistics from the National Association of Fundraising Ticket Manufacturers (NAFTM) are not yet available. However, Kentucky was fourth in gross receipts in 2004. Other states in the top five were Minnesota, Washington, Texas and Indiana. Minnesota was far and away the leader with more than \$1.4 billion wagered, followed by Washington with more than \$870 million and Texas with more than \$602 million. Kentucky wagered over \$570 million and Indiana wagered nearly \$540 million in 2004.

II. CHARITABLE ORGANIZATIONS/TYPES OF LICENSEES

A. Types of Charities

Charitable gaming licensees include churches, schools, band and athletic boosters, community sports programs, veterans, volunteer fire and rescue departments, animal rights groups, groups that support the arts, history or museums; and fraternal and civic groups such as Optimists, Ruritan, Jaycees, Kiwanis, Rotary, Elks, Moose, Lions, Eagles and police.

The single largest group of licensees is Catholic charities, churches, schools and men's groups. This accounts for approximately one-third of all licensees. The next largest group is associated with the military. Together, Catholics and veterans account for approximately half of all licensees. Other significant categories of licensees are volunteer fire departments, school booster groups and arts funding.

2004 TOP FIVE STATES BY GROSS RECEIPTS

| GROSS RECENTS | |
|---------------|-----------------|
| STATE | GROSS RECEIPTS |
| Minnesota | \$1,402,373,000 |
| Washington | \$870,279,763 |
| Texas | \$602,907,777 |
| Kentucky | \$570,008,971 |
| Indiana | \$538,824,604 |

- Kentucky has consistently ranked among the top six states in gross receipts in charitable gaming.
- One-third of charitable gaming licensees are Catholic charities (churches, schools or men's groups).
- Organizations associated with military veterans make up the second largest group of licensees.

At the end of 2005, there were 792 licensed charities and 428 exempt organizations in Kentucky. The Office of Charitable Gaming issued 260 charity fundraising event licenses (fairs, festivals, etc.), and 332 special limited charity fundraising event licenses (casino nights).

B. Games

A charitable gaming license allows charities to play bingo, sell charity game tickets or pulltabs, hold raffles, have casino nights, and have school and church festivals and picnics, among other things. Of the charities licensed at the end of the year, 230 ran two bingo sessions per week and 281 ran one bingo session per week. The remaining 281 charities conducted a raffle, sold pulltabs or had charity fundraising events only.

C. Charities' Gross Receipts

Of the 837 charities that reported in 2005:

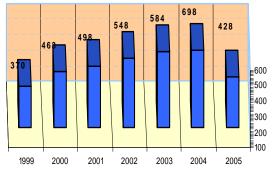
- 1) Sixty-three had no gross receipts;
- 2) Total organizations with gross receipts less than \$100,000: 296

Gross receipts less than \$1,000: 8 Gross receipts \$1,000-\$9,999: 56 Gross receipts \$10,000-\$49,999: 150 Gross receipts \$50,000-\$99,999: 82

Charitable Gaming Licenses Issued



Exemption Acknowledgements Issued



3) Total organizations with gross receipts of \$100,000 to \$499,999: 140

Gross receipts \$100,000-\$199,999: 66 Gross receipts \$200,000-\$299,999: 25 Gross receipts \$300,000-\$399,999: 24 Gross receipts \$400,000-\$499,999: 25

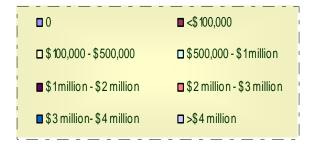
4) Total organizations with gross receipts of \$500,000 to \$999,999: 114

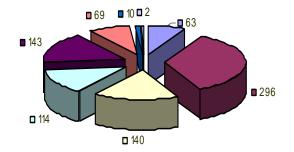
Gross receipts \$500,000-\$599,999: 30 Gross receipts \$600,000-\$699,999: 21 Gross receipts \$700,000-\$799,999: 21 Gross receipts \$800,000-\$899,999: 26 Gross receipts \$900,000-\$999,999: 16

- 5) Total organizations with gross receipts \$1 million-\$1.9 million: 143
- 6) Total organizations with gross receipts \$2 million-\$2.9 million: 69
- 7) Total organizations with gross receipts \$3 million-\$3.9 million: 10
- 8) Total organizations with gross receipts over \$4 million: 2

Factoring out charities that reported no gross receipts, 550 charities had receipts less than \$1 million and 224 charities had receipts \$1 million or more. The average gross receipts per charity were \$704,971.03.

How Much Do Charities Make?





D. Expenses

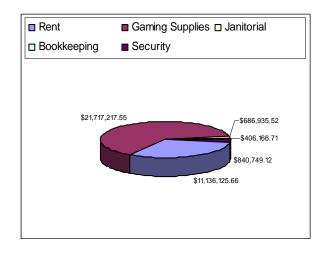
Total expenses for charities statewide for 2005 were \$36,211,924.57. Of that total, \$11,136,125.66 was facility rent. The average facility made \$163,766.55 strictly from rental of the facility. This accounts for 31 percent of the expenses the charities paid.

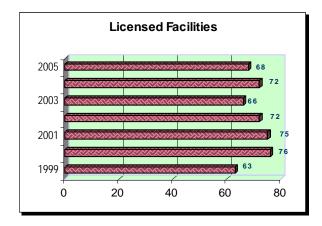
Charities paid distributors \$16,719,313.02 for gaming supplies, i.e., bingo paper, pulltabs and prizes, and \$4,997,904.53 for bingo equipment including flash-boards and monitors and card-minding devices. The total supply and equipment expense statewide was \$21,717,217.55. The average distributor grossed \$748,869.57 on Kentucky charities. This accounts for 60 percent of the expenses the charities pay. Together, facilities and distributors alone account for 91 percent of the expense dollar.

Remaining expenses include utilities, insurance, advertising, janitorial services, bookkeeping, security and trade organization dues. Statewide, charities paid \$840,749.12 for security, \$686,935.52 for janitorial services and \$406,166.71 for bookkeeping.

E. Facilities

In 2005, the OCG licensed 68 facilities. This number does not include organizations which game at their own facility or facilities which do not have more than two organizations gaming.





F. Distributors

The OCG ended 2005 with 29 licensed distributors.

G. Manufacturers

In 2005, the OCG licensed 27 manufacturers, all of which were out-of-state businesses.

III. DIVISION OF LICENSING & COMPLIANCE

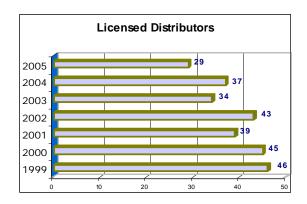
The Division of Licensing and Compliance has three branches: Licensing, Compliance and Accounting.

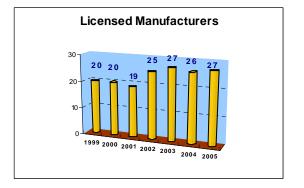
A. Licensing Branch

The Licensing Branch reviews license applications for organizations, facilities, distributors and manufacturers, sends deficiency letters if required, refers applications for criminal history checks, reviews exempt status organizations, issues licenses and processes license changes requested by licensees.

B. Accounting Branch

The Accounting Branch reviews and reconciles quarterly report forms filed by organizations, facilities and distributors, processes fees for licensees, processes annual reports filed by exempt organizations and calculates the retention rate of organizations based on quarterly reports at the end of the calendar year.







C. Compliance Branch

Eleven charitable gaming compliance officers are located throughout the state. The compliance officers conduct on-site inspections of licensed charitable gaming activity to ensure adherence to applicable charitable gaming statutes and administrative regulations. In addition, compliance officers investigate complaints and perform background investigations on organizations. The Compliance Branch received 307 complaints and conducted 285 investigations in 2004.

IV. DIVISION OF ENFORCEMENT

The OCG has strong enforcement powers, including examining charitable gaming supplies and equipment and conducting in-depth audits and investigations. The Division of Enforcement has two branches, Audit and Investigations.

A. Audit Branch

The Audit Branch has seven auditors located throughout the state and is headed by a certified public accountant. Auditors conduct in-depth audits of charitable gaming activities to ensure that high standards of accounting, record keeping and reporting of charitable gaming receipts are met. Audits may lead to corrective measures on the part of a licensee and/or administrative action against the charitable organization's license.

Inspections are as follows:

| 1,297 | Charitable Organizations |
|-------|---|
| 45 | Facility Inspections |
| 99 | Special Limited Events |
| 63 | Charity Fundraising Events/Special Limited Events |



The Audit Branch opened 30 new audits, issued eight final audit reviews and 21 preliminary audit reviews.

B. Investigations Branch

There are five investigators located throughout the state. They investigate complaints with allegations of criminal wrongdoing, including theft, forgery, criminal possession of a forged instrument, promoting gambling, possession of a gambling device, participating in a continuing criminal enterprise, tax evasion and money laundering. Investigations can result in administrative action or civil and/or criminal action. The OCG often cooperates with federal prosecutors and federal law enforcement agencies, the Kentucky State Police and other local, state and federal law enforcement entities. In 2005, the enforcement branch assisted in federal indictments on four defendants and seized numerous amounts of illegal products and gambling devices.

V. COUNTY-BY-COUNTY BREAKDOWN

The following pages include charts of the gross receipts, gross payouts, expenses and attendance broken down by county.

The Investigations Branch opened 42 cases and closed 17, including cases from prior years.

ARRESTS-17

INDICTMENTS-17

CONVICTIONS-7

COURT ORDERED RESTITUTION- \$341,776.86

Charges Include:

- 1) Diversion of charitable gaming funds over \$300
- 2) Promoting gambling
- 3) Possession of a gambling device
- 4) Complicity to failure to make required disposition of property over \$300
- 5) Complicity to diversion of charitable gaming funds over \$300
- 6) Falsifying business records